

	(HASB SECURITIE)
CONTENTS	
	Page No.
Company Information	2
Directors' Report to the Members	3
STANDALONE CONDENSED FINANCIAL ST	ATEMENTS
Balance Sheet	6
Profit and Loss Account	7
Cash Flow Statement	8
Statement of Changes in Equity	9
Notes to the Financial Statements	10
CONSOLIDATED CONDENSED FINANCIAL	STATEMENTS
Balance Sheet	20
Profit and Loss Account	21
Cash Flow Statement	22
Statement of Changes in Equity	23
Notes to the Financial Statements	24

### **COMPANY INFORMATION**

### Board of Directors:

Saeed Yousuf Chinoy - Chairman Nadir Rahman - Chief Executive Officer Irfan Nadeem Salman Naqvi Mahmood Ali Shah Bukhari Tahir Iqbal Asad Mustafa Shafqat - Chief Financial Officer

Audit Committee: Irfan Nadeem - Chairman Saeed Yousuf Chinoy Mahmood Ali Shah Bukhari Zia-ul-Haq - Secretary

HR Committee: Irfan Nadeem - Chairman Saeed Yousuf Chinoy Mahmood Ali Shah Bukhari Najmus Saqib - Secretary

Company Secretary: Zia-ul-Haq

Auditors: Ernst & Young Ford Rhodes Sidat Hyder Chartered Accountants Progressive Plaza, Beaumont Road Karachi, Pakistan

### Bankers:

Allied Bank Limited Askari Bank Limited Bank Al-Habib Limited Bank Al-Falah Limited Deutsche Bank AG Faysal Bank Limited Habib Bank Limited Habib Metropolitan Bank Limited JS Bank Limited KASB Bank Limited MCB Bank Limited United Bank Limited

Legal Advisor: Bawaney & Partners Advocates & Investment & Corporate Advisers 3rd & 4th Floors, 68-C, Lane-13, Bokhari Commercial Area, Phase-VI, DHA, Karachi, Pakistan Ph : (92-21) 35156191-4, Fax: 35156195 E-mail: bawaney@cyber.net.pk

Registered and Head Office: 5th Floor, Trade Centre, I.I. Chundrigar Road, Karachi, Pakistan Ph : (92-21) 111-222-000 Fax: (92-21) 32630202 E-mail: kasbho@kasb.com

### Branches:

Faisalabad Ground Floor State Life Building, 2-Liaquat Road. Ph: (92-41) 2541006-7, 2541186-7 Fax: (92-41) 2541189 Email: kasbfsl@kasb.com

Gujranwala 81, Ground Floor, Gujranwala Developement Authority Trust Plaza. Ph: (92-55) 3822501-4 Fax: (92-55) 3822505 Email: kasbgrw@kasb.com

Gulshan-e-Iqbal - Karachi Friends Paradise, 1st Floor, SB-36, Block No. 13-B, KDA Scheme # 24, Main University Road. Ph: (92-21) 34980763-4 & 66 Fax: (92-21) 34980761 E-mail: kasbgul@kasb.com

Islamabad 90-91, Razia Sharif Plaza, Jinnah Avenue, Blue Area. UAN: (92-51) 111-222-000 Fax: (92-51) 2272841 E-mail: kasbisb@kasb.com

Lahore 2nd Floor, Fountain Avenue Building, 64-A, Main Boulevard, Main Gulberg. UAN: (92-42) 111-222-000 Fax: (92-42) 35787545 E-mail: kasblhr@kasb.com

### Multan

Ground Floor, State Life Building, Abdali Road. Ph : (92-61) 4500273-6 Fax: (92-61) 4500272 E-mail: kasbmul@kasb.com

Peshawar Cantt 1st Floor, State Life Building, 34 - The Mall. Ph : (92-91) 5276025-8 Fax: (92-91) 5273683 E-mail: kasbpsh@kasb.com

Rahim Yar Khan

Plot No. 24, Model Town, Near Town Hall Road, Ph: (92-68) 5873252-4 Fax: (92-68) 5873251 E-mail: rahimyarkhan@kasb.com

Rawalpindi 3rd Floor, East Wing, Ferozsons Chamber, Saddar Road, Ph: (92-51) 5701520-4 Fax: (92-51) 5701525 E-mail: rawalpindi@kasb.com

Website: www.kasb.com

Share Registrar: THK Associates (Private) Limited 2nd Floor, State Life Building No. 3, Dr. Ziauddin Ahmed Road, Karachi, Pakistan. Ph : (92-21) 111-000-322 Fax: (92-21) 35655595

2 Interim Financial Statements September 30, 2014

### DIRECTORS' REPORT TO THE MEMBERS

On behalf of the Board of Directors of KASB Securities Limited, I am pleased to present the unaudited standalone and consolidated financial statements of the Company, and review for the nine months ended September 30, 2014.

#### **Economic Review**

The macroeconomic environment faced a few headwinds during the quarter with the start of political protests in the capital, slowing the progress on economic reforms. Delay in successful completion of a major privatization transaction and pending increase in power tariff were key reforms that were stalled. As a result the IMF's fourth review remained inconclusive, setting the stage for exchange rate pressure. This led to 3.7% depreciation of the PKR against USD during 1QFY15. Current account balance also deteriorated by 5% YoY to USD 1.3bn in 1Q on account of slowing exports which were down 5% YoY while imports surged by 12% YoY Foreign exchange reserves as a result, fell by USD 0.7bn to USD 13.4bn by end of the quarter.

The monsoon season lasting from Aug-Sep, though less severe compared to 2010 levels, brought about heavy flooding in central and southern parts of Punjab. Crop and livestock damage has disrupted prospects of GDP growth rate exceeding 5% in FY 2015.

Owing to the political unrest and exchange rate volatility affecting inflationary expectations, State Bank of Pakistan maintained its cautious monetary policy stance and kept discount rate stable at 10% in the first quarter. While CPI declined to 7% in Aug-14, it rebounded to 7.6% in Sep-14 due to a low base, averaging a benign 7.5% during the quarter, which is much below the government's average inflation target of 8% for FY 2015. Softer commodity prices in 1Q have further improved prospects of decline in CPI inflation.

#### Equity Market Review

The equity market bull rally underwent a bumpy ride in the 3Q CY14 as the political crisis, economic and human losses from flash floods and the unraveling of international markets took their toll on investors' sentiments. The KSE-100 index which had extended the 2Q momentum in the initial part of 3Q faced significant volatility and at one point in time corrected over 6%. This quarter also saw a trading session with history's largest absolute decline of 1308 points in a single trading day.

The heightened volatility came at time when the overall trading activity was expected to shrink due to the Holy month of Ramadan. Resultantly, buoyancy seen in the past few quarters gave way to dull trading sessions, driving down overall volumes by 40% QoQ to 132mn shares and value traded by 28% QoQ. Foreign portfolio investment emerged as the only bright spot as another USD 157mn net inflow in 3Q CY14 (Year to date: USD 427mn) supported the index and sentiment during a volatile period. Despite all the negativity KSE-100 index showed resilience and managed to close flat at 29726 points. Year to date performance of KSE-100 index is more encouraging whereby the benchmark index has provided healthy return of 17.6% (20% in USD) since Jan-14 and has emerged as the one of the best performing markets in MSCI frontier space.

Cautious optimism on the future direction of economic reforms and prevailing uneasy equilibrium on political front have made the market more directionless in the near-term. Continued strong foreign flows suggest Pakistan is still on the investors' radar given robust momentum on privatization, economic reforms seen before the advent of political unrest and increase in Pakistan's weight in MSCI FM 100 index, a key performance benchmark for frontier focused funds. Government's commitment to consolidating economic stability and reviving reform agenda bodes well and may help the market in adopting a more definite direction in the future.

#### Debt and Currency Market Review

The money market reflected signs of restricted liquidity where SBP had to conduct Open Market Operations to inject liquidity four times a month but of declining amounts. This was mainly due to active participation in fortnightly T-bill and PIB auctions during the period. SBP has conducted T-bill auctions worth ~PKR 0.8 trillion, and three PIB auctions worth PKR 0.34 trillion. Money market rates remained stable during the period as the SBP kept benchmark discount rate unchanged at 10%.

The inter-bank currency market saw increased volatility after significant 6.1% appreciation since second half of FY 2014. This was on account of rise in current account deficit and delay in the conclusion of IMF fourth review. The progress in FY 2015 in terms of external account stability led to outlook upgrade on Pakistan sovereign bond rating from Negative to Neutral. However, Moody's also followed up with terming the ongoing political unrest as credit negative. As a result, PKR depreciated by 3.7% to PKR 102.6 against USD.

#### **Operating and Financial Performance**

The Company remained focused on building its market share across its key business functions. In equities brokerage, in addition to the Company's increased market share, higher trading volumes in the equity market also resulted in notable growth in earnings. In commodities brokerage, KSL was named the Best Broker for 2013 by PMEX. The Company has continued its upward growth trajectory in 2014 and has consistently ranked in the top 2 brokers on the weekly PMEX rankings.

Details of financial performance for the nine months ended are as follows:

	AN	IOUNTS IN P	KR MILLION	NS
	Nine Month Septem			r ended nber 30
	2014	2013	2014	2013
Operating revenue	420.71	359.07	124.07	130.71
Mark-up / profit on bank deposits, investments				
& other receivables	40.36	26.41	16.24	10.92
Net gain / (loss) on sale of investments	14.45	(18.31)	8.69	(7.07)
Dividend income	0.42	0.95	0.03	0.57
Net unrealized gain on investments	20.67	11.94	7.90	4.18
Other income	4.22	5.55	1.42	1.25
Total income	500.83	385.61	158.35	140.56
Operating and administrative expenses	(362.72)	(292.12)	(119.58)	(102.30)
Finance cost	(15.99)	(5.79)	(5.06)	(3.06)
Total expenses	(378.71)	(297.91)	(124.64)	(105.36)
Net profit (before provision)	122.12	87.70	33.71	35.20
Reversal of provision / (provision)	0.87	14.20	0.00	(7.63)
Net profit before tax	122.99	101.90	33.71	27.57
Taxation	(42.98)	(34.15)	(7.99)	(9.40)
Net profit after tax	80.01	67.75	25.72	18.17

#### Future Outlook

For the final quarter of 2014, focus continues to remain on capitalizing on high market volumes in the equities markets, as the largest revenue source. This goes alongside continued efforts to increase our branch network, with a new branch expected in 4Q this year.

Political stability, expected through the rest of the year, should drive daily volumes and values traded upward. Although daily volumes have grown manifold over the last 3 years, there continues to remain potential upside in daily values traded.

Overall, the Company will continue its efforts on growth across all revenue lines.

#### Acknowledgement

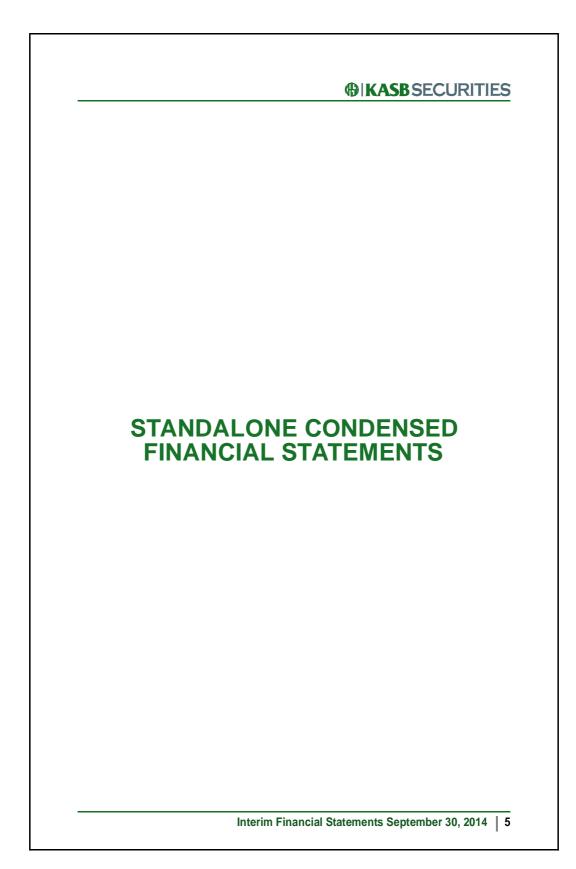
The Directors wish to record their gratitude to the Company's valued clients, shareholders, business partners and other stakeholders for the continued trust that they have reposed in the Company. The Board would also like to record its appreciation to the employees of the Company for their commitment and dedication.

On behalf of the Board of Directors

1. C

Saeed Yousuf Chinoy Chairman Karachi: October 24, 2014

4 Interim Financial Statements September 30, 2014



INTERIM CONDENSED BALANCE SHEE AS AT SEPTEMBER 30, 2014	T Note	September 30, 2014	December 31, 2013
		(Un-audited)	(Audited)
ASSETS		······(Rupees	in '000)
Non-current assets			
Property and equipment	4	59,549	46,837
Intangible assets Long-term investments	5	8,854 860,596	8,854 883,376
Long-term loans and advances	5	7,355	498
Long-term deposits and prepayments		6,511	6,429
Long-term receivable Deferred tax asset - net		37,406	218 39,182
		980,271	985,394
Current assets			
Short-term investments	6	396,186	267,630
Trade debts Advances, deposits, prepayments and other receivables	7	732,251 96,245	382,704 257,970
Taxation - net	8	16,014	26,752
Cash and bank balances	9	315,947	337,397
		1,556,643	1,272,453
TOTAL ASSETS		2,536,914	2,257,847
EQUITY AND LIABILITIES			
Share capital and reserves			
ssued, subscribed and paid-up capital General reserve Unrealised gain on re-measurement of 'available-		1,000,000 18,752	1,000,000 18,752
-for-sale' investments to fair value - net Unappropriated profit		130,750 76,147	153,530 46,133
Non-current liabilities		1,225,649	1,218,415
Long-term loan	10	150,000	100,000
Current liabilities			
Trade and other payables Accrued mark-up	11	1,161,213 52	939,399 33
		1,161,265	939,432
TOTAL EQUITY AND LIABILITIES		2,536,914	2,257,847
CONTINGENCY AND COMMITMENTS	13		
The annexed notes 1 to 18 form an integral part of these inter	im conde	nsed financial sta	tements.
Andre Nachi Rahm	<u>~~</u>	<u>ک</u> م:	<u>}</u> .
Saeed Yousuf Chinoy Chairman Nadir Rahman Chief Executive Offi		Asad Must	afa Shafqat ncial Officer

### INTERIM CONDENSED PROFIT AND LOSS ACCOUNT (UN-AUDITED) FOR THE NINE MONTHS ENDED SEPTEMBER 30, 2014 Nine Months ended Quarter ended

	Note		onths ended ember 30,	September 30,	
		2014	2013	2014	2013
			(Rupees	in '000)	
Operating revenue	14	420,709	359,066	124,065	130,701
Net gain / (loss) on investments 'at fair value through profit and loss'					
Net gain / (loss) on sale of investments Net unrealised gain on re-measurement of investment	s	14,444	(18,313)	8,690	(7,068
'at fair value through profit or loss'		20,669	11,942	7,901	4,179
		35,113	(6,371)	16,591	(2,889
Dividend income		423	949	30	566
Mark-up / profit on bank deposits, investments and other receivables	15	40,363	26,407	16,243	10,924
	10	496,608	380,051	156,929	139,302
Operating and administrative expenses		(362,718)	(292,116)	(119,586)	(102,303
Reversal of provision / (provision) against doubtful de	bts 7.2	875	215	2	(7,631
Reversal of provision against long-term receivable		-	13,988	-	-
		(361,843)	(277,913)	(119,584)	(109,934
Operating profit		134,765	102,138	37,345	29,368
Finance cost		(15,995)	(5,791)	(5,059)	(3,055
		118,770	96,347	32,286	26,313
Other income		4,221	5,554	1,424	1,254
Profit before taxation		122,991	101,901	33,710	27,567
Taxation					
Current - for the period		(41,200)	(19,985)	(6,375)	(11,287
Deferred		(1,777)	(14,169)	(1,616)	1,885
		(42,977)	(34,154)	(7,991)	(9,402
Profit after taxation		80,014	67,747	25,719	18,165
Other comprehensive (loss) / income: Item to be reclassified to profit and loss in subsequent	nt periods:				
Net unrealised (loss) / gain arising during the perio	d				
on re-measurement of 'available-for-sale'		(00 700)	(0,000)	0.045	(0.750
investments - net		(22,780)	(8,368)	9,615	(6,752
Total comprehensive income for the period		57,234	59,379	35,334	11,413
			(Rupe	es)	
Earnings per share - basic and diluted		0.80	0.68	0.26	0.18
The annexed notes 1 to 18 form an integral p		se interim co			
Na Na	n: R	ahman		-1-1-	<i>.</i>
	adir Ral Executiv	nman /e Officer	Asa Chie	<b>d Mustafa</b> ef Financia	Shafqat I Officer

INTERIM CONDENSED FOR THE NINE MONTHS ENI	OCASH FLOW STA	TEMENT (UN- 014 Nine Mont	
		Septem 2014	ber 30, 2013
CASH FLOW FROM OPERATING A	TIVITIES	(Rupees	
Profit before taxation		122,991	101,901
Non-cash adjustments to reconcile before tax to net cash flows:	profit		
Depreciation		10,502	7,399
Amortisation (Gain) / loss on sale of investments -		(14,444)	415 18,313
Gain on sale of property and equipme Unrealised gain on re-measurement o		(49)	(55)
'at fair value through profit or loss' - Reversal of provision against doubtful	net	(20,669) (875)	(11,942) (215)
Reversal of provision against long-ter		-	(13,988)
Finance cost Dividend income		15,995 (423)	5,791 (949)
		(9,963)	4,769
Working capital adjustments:		113,028	106,670
(Increase) / decrease in assets			
Trade debts Advances, deposits, prepayments and	d other receivables	(348,672) 161,955	(155,018) (5,453)
hanness in summer list titels		(186,717)	(160,471)
Increase in current liabilities Trade and other payables		221,731	375,729
		148,042	321,928
Finance cost paid Income tax paid		(15,976) (30,463)	(5,552) (29,601)
Net cash flows generated from ope	rating activities	101,603	286,775
CASH FLOW FROM INVESTING AC			(70,700)
nvestments 'at fair value through prot Purchase of property and equipment		(93,443) (23,296)	(76,789) (12,741)
Proceeds from disposal of property ar Dividend received	nd equipment	131 411	914 448
Net cash flows used in investing ac	tivities	(116,197)	(88,168)
CASH FLOW FROM FINANCING A	CTIVITIES		
ong-term loans and advances		(6,857) (82)	(1,899) 162
Repayment short-term borrowing - ne		-	(250,000)
Long-term loan Dividend paid		50,000 (49,917)	100,000 (49,252)
Net cash flows used in financing a	ctivities	(6,856)	(200,989)
Net decrease in cash and cash equ		(21,450)	(2,382)
Cash and cash equivalents at the beg Cash and cash equivalents at the end		337,397	363,088
		315,947	360,706
The annexed notes 1 to 18 form an	integral part of these interim of	condensed financial s	tatements.
1		2	Au
And V. Contras	Nachi Rehman	?	·+-
Saeed Yousuf Chinoy Chairman	Nadir Rahman Chief Executive Officer	Asad Mus	tafa Shafqat ancial Officer

# INTERIM CONDENSED STATEMENT OF CHANGES IN EQUITY (UN-AUDITED) FOR THE NINE MONTHS ENDED SEPTEMBER 30, 2014

	Share capital	General reserve	Unappro- priated profit	Unrealised gain / (loss) remeasurem of 'availabl -for-sale' investment to fair value - ne	on ent e- Total ts
		(F	Rupees in '(	000)	
Balance as at January 01, 2013	1,000,000	18,752	14,679	140,121	1,173,552
Dividend for the year ended December 31, 2012			(50,000)	-	(50,000)
Total comprehensive income for the period			67,747	(8,368)	59,379
Balance as at September 30, 2013	1,000,000	18,752	32,426	131,753	1,182,931
Total comprehensive income for the period	I		13,707	21,777	35,484
Balance as at December 31, 2013	1,000,000	18,752	46,133	153,530	1,218,415
Dividend for the year ended December 31, 2013			(50,000)		(50,000)
Total comprehensive income for the period			80,014	(22,780)	57,234
Balance as at September 30, 2014	1,000,000	18,752	76,147	130,750	1,225,649
The annexed notes 1 to 18 form an inte	egral part of thes	se interim co	ondensed fir	nancial stater	nents.

**√**. ⊂ -Saeed Yousuf Chinoy Chairman

Nachi Rah Nadir Rahman Chief Executive Officer

Asad Mustafa Shafqat Chief Financial Officer

Interim Financial Statements September 30, 2014 | 9

### **(B) KASB** SECURITIES

### NOTES TO THE INTERIM CONDENSED FINANCIAL STATEMENTS (UN-AUDITED) FOR THE NINE MONTHS ENDED SEPTEMBER 30, 2014

### 1. STATUS AND NATURE OF BUSINESS

- 1.1 KASB Securities Limited (the Company) was incorporated in Pakistan on October 24, 2000 under the Companies Ordinance, 1984 and commenced its operations effective January 1, 2003, on the transfer of assets and liabilities of the securities segment of the then Khadim Ali Shah Bukhari and Company Limited under a scheme of arrangement approved by the High Court of Sindh. The shares of the Company are listed on the Karachi Stock Exchange Limited (KSE). The registered office of the Company is situated at 5th Floor, Trade Centre, I.I. Chundrigar Road, Karachi.
- 1.2 The Company is a subsidiary of KASB Bank Limited (the Parent company) which holds 77.12% of the shares of the Company. The ultimate parent of the Group is KASB Corporation Limited (Formerly: KASB Finance (Private) Limited).
- 1.3 The Company has corporate membership of the Karachi Stock Exchange Limited (KSE) and Pakistan Mercantile Exchange Limited (PMEL) and is principally engaged in the business of stocks, money market, foreign exchange and commodity broking. Other activities include investment in a mix of listed and unlisted equity and debt securities, economic research and advisory services.
- 1.4 These are separate interim condensed financial statements of the Company in which investment in subsidiary is reported on the basis of direct equity interest and is not consolidated.

#### 2. STATEMENT OF COMPLIANCE

- 2.1 These interim condensed financial statements of the Company for the nine months ended September 30, 2014 have been prepared in accordance with the requirements of the International Accounting Standard 34 - "Interim Financial Reporting" and provisions of the Companies Ordinance, 1984 and directives issued by the Securities and Exchange Commission of Pakistan (SECP). Wherever the requirements differ, the provisions of the Companies Ordinance, 1984 and the said directives have been followed.
- 2.2 These interim condensed financial statements do not include all the information and disclosures required in the annual financial statements, and should be read in conjunction with the Company's annual financial statements for the year ended December 31, 2013.

#### 3. ACCOUNTING POLICIES

The accounting policies adopted in the preparation of these condensed interim financial statements are consistent with those of the previous financial year except as follows:

# New, amended and revised standards and interpretations of International Financial Reporting Standards (IFRSs)

The Company has adopted the following revised standard, amendments and interpretation of IFRSs which became effective for the current period:

- IAS 32 Financial Instruments : Presentation (Amendment) - Offsetting Financial Assets and Financial Liabilities
- IAS 36 Impairment of Assets (Amendment) - Recoverable Amount Disclosures for Non-Financial Assets
- IAS 39 Financial Instruments: Recognition and Measurement (Amendment) - Novation of Derivatives and Continuation of Hedge Accounting
- IFRIC 21 Levies
- IFAS 3 Profit and Loss Sharing on Deposits

The adoption of the above amendments to accounting standards and interpretations did not have any effect on the condensed interim financial statements.

### 10 | Interim Financial Statements September 30, 2014

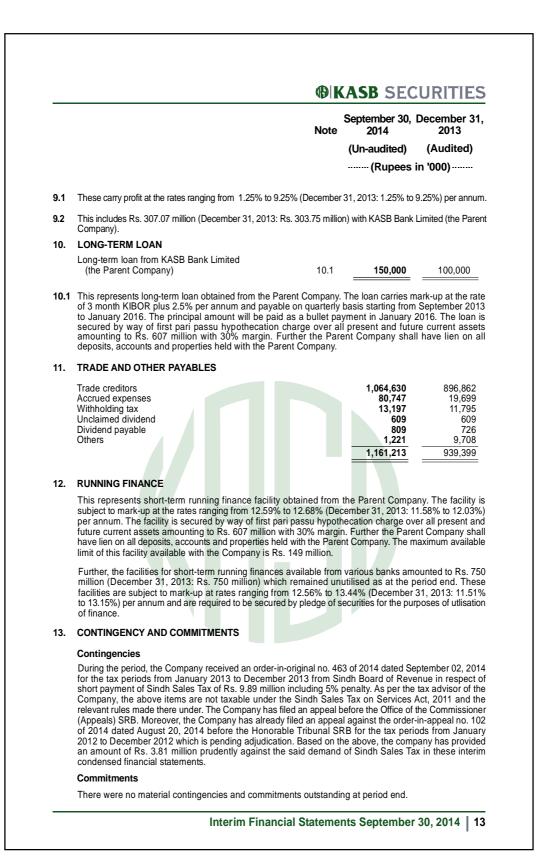
# **@KASB** SECURITIES

### 4. PROPERTY AND EQUIPMENT

The details of additions and disposals during the period are as follows:

		Septembe	er 30, 2014	Septembe	r 30, 2013
		Additions	Disposals	Additions	Disposals
			······ (Rupees	in '000)	
	Computers and office equipment Furniture and fixtures Motor vehicles - owned	19,739 388 3,190	1,848 140	7,714 750 2,685	988 1,585
	Woldi venicles - owned	23,317	1,988	11,149	2,573
			Note	September 30, 2014 (Un-audited)	December 31, 2013 (Audited)
				······ (Rupees	s in '000)
5.	LONG-TERM INVESTMENTS				
	Subsidiary company 'Available-for-sale' investments		5.1	488,581 372,015	488,581 394,795
			0.1	860,596	883,376
5.1	'Available-for-sale' investments				
5.1	Name of the investee compa				
	Quoted shares	_			
	KASB Bank Limited - (Parent Con	npany)	5 .1.1	30,582	38,129
	Unquoted shares			2 505	2 505
	Karachi Stock Exchange Limited Al Jomaih Power Limited		5.1.2	3,595 306,209	3,595 321,442
	New Horizon Exploration and Proc -Class 'A' ordinary shares	duction Limited -	(Related Party)	31,629	31,629
	·			372,015	394,795
	These shares have been blocked i with BPRD Circular No.4 dated Ma pledge and withdrawal) in these s of Pakistan. The Company's investment in und at period end base on the net ass	y 22, 2008 issue shares is allowe quoted shares c	ed by the State Bar d without prior wr f Al Jomaih Powe	ik of Pakistan. No a itten permission o r r Limited valued a	activity (including f the State Bank t its fair value as
6.	SHORT-TERM INVESTMENTS				
	'At fair value through profit or lo	oss' (held for tra	ading)		
	Open end mutual funds units		6.1		
	<ul> <li>KASB Cash Fund - (related party</li> <li>MCB Cash Management Optimiz</li> <li>ABL Cash Fund</li> <li>UBL Liquidity Plus Fund</li> <li>JS Cash Fund</li> <li>Askari Sovereign Cash Fund</li> </ul>			165,022 24,733 24,717 24,658 120,144 18,495	103,497 23,248 23,227 23,183 64,523 17,402
				377,769	255,080

<b>()</b>  ]	KASB SECURITIES		September 30, I	
		Note	2014	2013
			(Un-audited) (Rupees i	(Audited)
	Listed shares	6.2	(itupees	iii 000)
	- Kot Addu Power Company Limited		1,286	-
	<ul> <li>Fauji Fertilizer Company Limited</li> <li>Attock Petroleum Limited</li> </ul>		567 1,357	-
	- Pakistan Oilfields Limited		2,657	-
			5,867	-
	Term finance certificates		12,550	12,550
	- PACE Pakistan Limited		396,186	267,630
6.1	Mutual Fund Units of Rs. 375.54 million (December 31, against exposure margin.	2013: Rs.	254.22 million) are p	ledged with KS
6.2	This includes shares of Rs. 3.12 million (December 3	1, 2013: F	Rs. Nil) are pledge v	vith KSE agains
7	exposure margin.			
7.	TRADE DEBTS			
	Receivable against purchase of marketable securities - net of provisions	7.1	726,441	378,880
	Inter-bank brokerage Fees		4,037	2,707
	rees		1,773 732,251	1,117 382,704
7.1	Considered good			
	Secured		677,970	338,928
	Unsecured		5,264	491
	Considered doubtful		683,234 162,520	339,419 159,649
	Provision for doubtful debts	7.2	(119,313) 726,441	(120,188) 378,880
7.2	Reconciliation of provisions against trade debts		720,441	
1.2	Opening balance		120 199	115 905
	Provision for the period / year		120,188	115,895
	Reversal of provision during the period / year		(875)	(8,811)
			<u>(875)</u> 119,313	4,293
704	Dravision ansight de http://dahta.hea.hean.made.efter		i	
1.2.1	Provision against doubtful debts has been made after amounting to Rs. 43.21 million (December 31, 2013: Rs against the respective customers accounts.	. 39.46 mil	lion) held in custody	by the Company
8.	ADVANCES, DEPOSITS, PREPAYMENTS AND OTH	ER RECE	IVABLES	
	Advances, deposits, prepayments and other receivable deposit placed with the Karachi Stock Exchange Limi Rs. 207 million).	s as at Se ted of Rs	ptember 30, 2014 in .61.93 million (Dece	cludes exposure ember 31, 2013
9.	CASH AND BANK BALANCES			
	Cash at bank in:			
	- Current accounts - Saving accounts	9.1	9,857 305,904	68,661 268,697
		9.1 & 9.	-	337,358
	Cash in hand		184	36
	Stamps in hand		<u>2</u> 315,947	337,397



		-	ber 30,	Septem	
			····· (Un-au	dited)	
		2014	2013	2014	2013
	OPERATING REVENUE		(Rupees	in '000)	
14.					
	Brokerage Subscription research income	410,947	352,694	120,270	128,881
	Financial advisory fee	1,858 2,503	1,967 1,379	- 866	1,061 144
	Custody services	2,303 5,401	807	2,929	134
	Profit on margin trading system	-	2,219	-	481
		420,709	359,066	124,065	130,701
15.	MARK-UP / PROFIT ON BANK DEPOSITS,				
	INVESTMENTS AND OTHER RECEIVABLES	5			
	Profit on bank deposits	36,519	17,414	15,607	8,689
	Profit on term finance certificates	686	591	-	14
	Profit on long-term receivable	3,158	7,748	636	2,221
	Mark-up on receivable from related party	•	654	•	-
		40,363	26,407	16,243	10,924
			P		
			ļ		
			ļ		
			ļ		
			D		
			D		

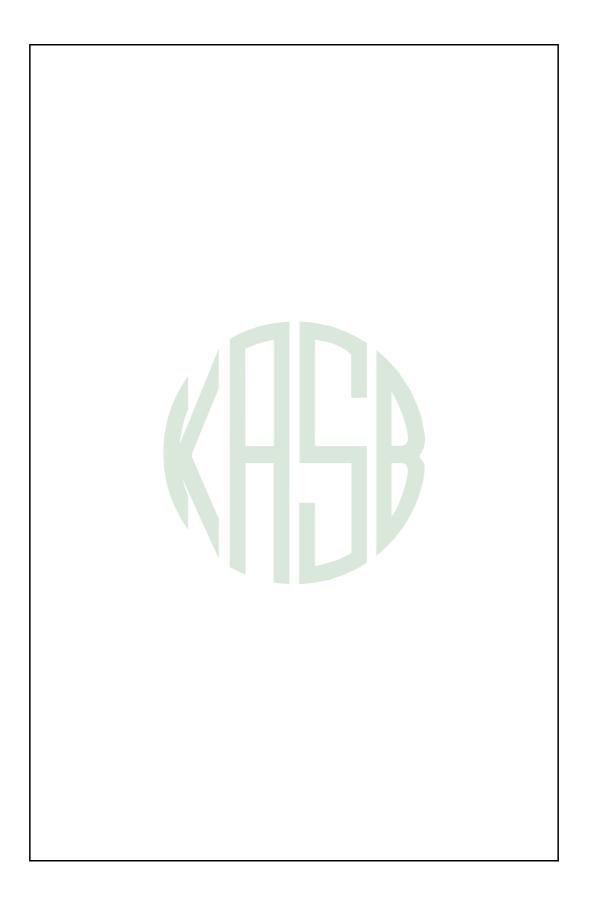
### 16. RELATED PARTY TRANSACTIONS

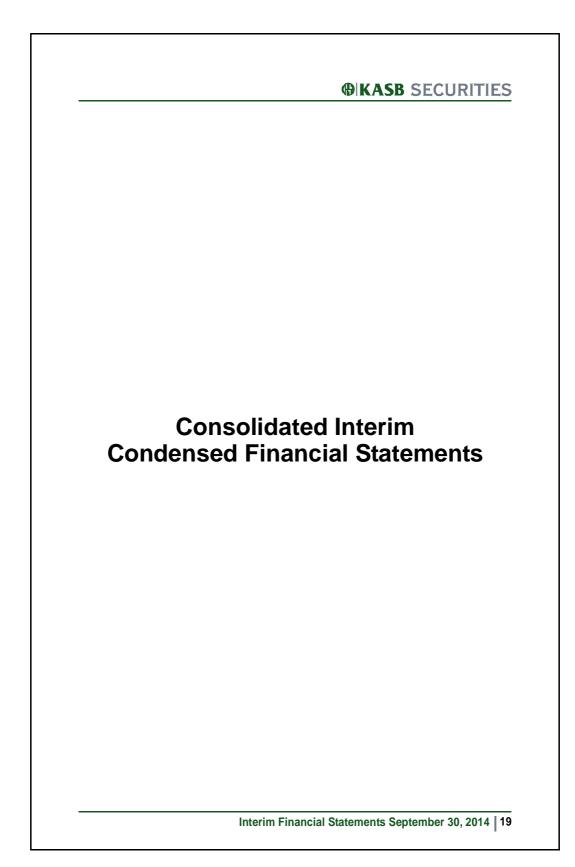
The related parties of the Company comprise of KASB Bank Limited (the Parent company), associated undertakings (including companies under common directorship), employee benefit plans and its key management personnel. The balances with related parties as at September 30, 2014 and transactions with related parties during the nine months ended September 30, 2014 are as follows:

c -	Parent company - 25 761 89 307,066 - 150,000 2,689 52	Subsidiary/ associates (1 142 26 - - 293 - - - - - - - - - -	Key management personnel Rupees in '000) - - 269 - - 116 - 3,616 - - 3,616 -		14 40 76 8 41 307,06 3,61 150,00
BALANCES Long-term deposits Trade debts Prepaid rent Profit receivable on bank deposit Receivable against expenses Bank balances Trade payables Long-term Ioan Payable against expenses	25 761 89 307,066 - 150,000 2,689	142 26 - 293	- 269 - 116	- 80 - - 8 - - - -	14: 40: 76: 8: 41: 307,06: 3,61: 150,00:
Long-term deposits Trade debts Prepaid rent Profit receivable on bank deposit Receivable against expenses Bank balances Trade payables Long-term Ioan Payable against expenses	25 761 89 307,066 - 150,000 2,689	26 - 293 -	- - 116 -	- - 8 - - -	40 76 81 307,06 3,61 150,00
Trade debts Prepaid rent Profit receivable on bank deposit Receivable against expenses Bank balances Trade payables Long-term Ioan Payable against expenses	25 761 89 307,066 - 150,000 2,689	26 - 293 -	- - 116 -	- - 8 - - -	40 76 81 307,06 3,61 150,00
Prepaid rent Profit receivable on bank deposit Receivable against expenses Bank balances Trade payables Long-term Ioan Payable against expenses	761 89 307,066 - 150,000 2,689	293	- - 116 -	- - 8 - - -	76 89 41 307,06 3,61 150,00
Profit receivable on bank deposit Receivable against expenses Bank balances Trade payables Long-term Ioan Payable against expenses	89 - 307,066 - 150,000 2,689	293 -	- 116 -	- 8 - - -	81 41 307,06 3,61 150,00
Receivable against expenses Bank balances Trade payables Long-term Ioan Payable against expenses	- 307,066 - 150,000 2,689	293 -	116 -	8 - - -	41 307,06 3,61 150,00
Bank balances Trade payables Long-term Ioan Payable against expenses	- 150,000 2,689	•	-	- - -	307,06 3,61 150,00
Trade payables Long-term loan Payable against expenses	- 150,000 2,689		3,616 - -	-	3,61 150,00
Long-term loan Payable against expenses	2,689	:	3,616 - -	-	150,00
Payable against expenses	2,689	÷			
				-	
Accrued mark-up	52	1.1	-		2,68 5
		As at Dece	ember 31, 2013 (A	(udited)	
-	<b>D</b>		Key	luulleuj	
	Parent company	Subsidiary/ associates		Others	Total
		(1	Rupees in '000)		
BALANCES					
Long-term deposits	-	142	-	-	14
Trade debts	18	13	50	118	19
Profit receivable on bank deposit	144	-	-	-	14
Receivable against expenses	-	152	3	-	15
	303,753	-	-	-	303,75
Trade payables	-	1	1,546	-	1,54
5	100,000	-	-	-	100,00
Payable against expenses	3,012	232	180	-	3,42
Accrued mark-up	33	-	-	-	3

	Parent company	Subsidiary/ associates	Key management personnel	Others	Total
			(Rupees in '000)	)	
TRANSACTIONS Income					
Brokerage income earned	302	_	473	246	1,021
Custody services	4	- 98	29	- 240	131
Profit on bank deposits	30,139	-		-	30,139
Rent income	3,420	-	-	-	3,420
Others	380	-	-	-	380
Expenses	448				448
Bank charges	440	-	-	- 5,091	440 5,091
Charge in respect of contributory plan Communication expenses	-	5,015	-	-	5,015
Donation	-	-	-	1,530	1,530
Locker rent	4	-	-	-	4
Mark-up expense	11,791	-	-	691	12,482
Reimbursement of expenses	1,752	2,868	993	37	5,650
Remuneration to management personnel		-	95,665	-	95,665
Rent expense	1,908	-	-	-	1,908
Other transactions					
Mutual Fund bonus units issued				8,719	8,719
Mutual Fund units purchased	1	_		125,000	125,000
Mutual Fund units redeemed	-	-	-	75,000	75,000
Loans disbursed	-		4,255	-	4,255
Loans repayment	-	-	2,268	-	2,268
Short-term borrowing	-	-		100,000	100,000
Short-term borrowing repaid	-	-	-	100,000	100,000
Purchase of computer and office equipment	-	4,264		-	4,264
	For the Parent company	nine months er Subsidiary/ associates	nded September 3 Key management personnel	30, 2013 (Un-au Others	dited) Total
TRANSACTIONS			(Rupees in '000)	)	
Income					
Brokerage income earned	1,089		1,551	298	2,938
Custody services	4	128	24	-	156
Profit on bank deposits	12,365	-	-	-	12,365
Rent income	3,740	1,191	-	-	4,931
Others	-	-	654	-	654
					1,495
Bank charges	1,495	-	-	4 000	4 000
Bank charges Charge in respect of contributory plan	1,495 -	-	-	4,603	4,603
Bank charges Charge in respect of contributory plan Communication expenses	1,495 - -		-	-	8,508
Bank charges Charge in respect of contributory plan Communication expenses Donation	-	-	-	4,603 1,595	8,508 1,595
Bank charges Charge in respect of contributory plan Communication expenses Donation Locker rent	1,495 - - 4 3,985	-		-	8,508
Expenses Bank charges Charge in respect of contributory plan Communication expenses Donation Locker rent Mark-up expense Reimbursement of expenses	- - - 4	- 8,508 - -	- - - - - - 184	1,595 -	8,508 1,595 4
Bank charges Charge in respect of contributory plan Communication expenses Donation Locker rent Mark-up expense Reimbursement of expenses Remuneration to management personnel	4 3,985 172	8,508 - - -		1,595 - -	8,508 1,595 4 3,985 2,817 107,713
Bank charges Charge in respect of contributory plan Communication expenses Donation Locker rent Mark-up expense Reimbursement of expenses	- - 3,985 172	8,508 - - -	184	1,595 - -	8,508 1,595 4 3,985 2,817
Bank charges Charge in respect of contributory plan Communication expenses Donation Locker rent Mark-up expense Reimbursement of expenses Remuneration to management personnel Rent expense <b>Other transactions</b>	4 3,985 172	8,508 - - -	184 107,713 -	1,595 - -	8,508 1,595 4 3,985 2,817 107,713 414
Bank charges Charge in respect of contributory plan Communication expenses Donation Locker rent Mark-up expense Reimbursement of expenses Remuneration to management personnel Rent expense <b>Other transactions</b> Loans disbursed	4 3,985 172	8,508 - 2,425 - -	184 107,713 - 8,527	1,595 - 36 -	8,508 1,595 4 3,985 2,817 107,713 414 8,527
Bank charges Charge in respect of contributory plan Communication expenses Donation Locker rent Mark-up expense Reimbursement of expenses Remuneration to management personnel Rent expense <b>Other transactions</b> Loans disbursed Loans repayment	4 3,985 172	8,508 - - -	184 107,713 - 8,527 4,670	1,595 - - 36 - -	8,508 1,595 4 3,985 2,817 107,713 414 8,527 4,670
Bank charges Charge in respect of contributory plan Communication expenses Donation Locker rent Mark-up expense Reimbursement of expenses Remuneration to management personnel Rent expense <b>Other transactions</b> Loans disbursed	4 3,985 172	8,508 - 2,425 - -	184 107,713 - 8,527	1,595 - 36 -	8,508 1,595 4 3,985 2,817 107,713 414 8,527
Bank charges Charge in respect of contributory plan Communication expenses Donation Locker rent Mark-up expense Reimbursement of expenses Remuneration to management personnel Rent expense <b>Other transactions</b> Loans disbursed Loans repayment	4 3,985 172	8,508 - 2,425 - -	184 107,713 - 8,527 4,670	1,595 - - 36 - -	8,508 1,595 4 3,985 2,817 107,713 414 8,527 4,670
Bank charges Charge in respect of contributory plan Communication expenses Donation Locker rent Mark-up expense Reimbursement of expenses Remuneration to management personnel Rent expense <b>Other transactions</b> Loans disbursed Loans repayment	4 3,985 172	8,508 - 2,425 - -	184 107,713 - 8,527 4,670	1,595 - - 36 - -	8,508 1,595 4 3,985 2,817 107,713 414 8,527 4,670

	(B) KASB SECURITIES
17.	GENERAL
17.1	Corresponding figures have been re-arranged and reclassified, wherever necessary, to facilitat comparison. However, there are no material reclassifications to report.
17.2	Figures have been rounded off to the nearest thousand of rupees, unless otherwise stated.
18.	DATE OF AUTHORISATION
	These interim condensed financial statements have been authorised for issue by the Board of Director of the Company on October 24, 2014.





CONSOLIDATED INTERIM CONDENSED B AS AT SEPTEMBER 30, 2014	ALANCE SHEE	I		
	September 30, 2014	December 31, 2013		
	(Un-audited)	(Audited)		
ACCETC	(Rupees	in '000)		
ASSETS				
Non-current assets	59,549	46.837		
Property and equipment Intangible assets	8,854	8,854		
Investment properties Long-term investments	375,000 415,386	375,000 438,166		
Long-term loans and advances	7,355	438,100		
Long-term deposits and prepayments Long-term receivable	6,511	6,429 218		
Deferred tax asset - net	37,406	39,182		
	910,061	915,184		
Current assets				
Short-term investments	396,186	267,630		
Trade debts Advances, deposits, prepayments and other receivables	732,251 96,245	382,704 257,970		
Taxation - net Cash and bank balances	16,178	26,899		
Cash and bank balances	319,314	340,805		
	1,560,174	1,276,008		
TOTAL ASSETS	2,470,235	2,191,192		
Share capital and reserves				
Issued, subscribed and paid-up capital General reserve Unrealised gain on re-measurement of 'available-	1,000,000 18,752	1,000,000 18,752		
-for-sale' investments to fair value - net	130,750	153,530		
Unappropriated profit / (loss)	8,267 1,157,769	(21,747)		
Non-current liabilities				
Long-term loan	150,000	100,000		
Current liabilities				
Trade and other payables Accrued mark-up	1,162,414 52	940,624 33		
	1,162,466	940,657		
TOTAL EQUITY AND LIABILITIES	2,470,235	2,191,192		
CONTINGENCY AND COMMITMENTS				
-				
The annexed notes form an integral part of these consolidated ir	nterim condensed financi	al statements.		
		<b>.</b>		
	Jul -	6 -		
Nadi Rehman		1		
Saeed Yousuf Chinov Nadir Rahman	Asad Musta	Asad Mustafa Shafqat Chief Financial Officer		

# CONSOLIDATED INTERIM CONDENSED PROFIT AND LOSS ACCOUNT (UN-AUDITED) FOR THE NINE MONTHS ENDED SEPTEMBER 30, 2014

	Nine Months ended September 30,		Quarter ended September 30,		
	2014	2013	2014	2013	
		(Rupees	in '000)		
Operating revenue	420,709	359,066	124,065	130,701	
Net gain / (loss) on investments 'at fair value					
through profit and loss'		(10.010)		(7.000)	
Net gain / (loss) on sale of investments Net unrealised gain on re-measurement of investments	14,444	(18,313)	8,690	(7,068)	
'at fair value through profit or loss'	20,669	11,942	7,901	4,179	
	35,113	(6,371)	16,591	(2,889)	
Dividend income	423	949	30	566	
Mark-up / profit on bank deposits, investments	423	949	30	200	
and other receivables	40,558	26,572	16,314	10,978	
	496,803	380,216	157,000	139,356	
Operating and administrative expenses	(362,911)	(292,433)	(119,630)	(102,346)	
Reversal of provision / (provision) against doubtful debts	875	215	2	(7,631)	
Reversal of provision against long-term receivable	(362,036)	13,988 (278,230)	- (119,628)	(109,977)	
Operating profit	134,767	101,986	37,372	29,379	
Finance cost	(15,995)	(5,791)	(5,059)	(3,055)	
	118,772	96,195	32,313	26,324	
Other income	4,221	5,554	1,424	1,254	
Profit before taxation	122,993	101,749	33,737	27,578	
Taxation					
Current - for the period	(41,202)	(19,986)	(6,376)	(11,287)	
Deferred	(1,777)	(14,169)	(1,616)	1,885	
	(42,979)	(34,155)	(7,992)	(9,402)	
Profit after taxation	80,014	67,594	25,745	18,176	
Other comprehensive (loss) / income: Item to be reclassified to profit and loss in subsequent periods	s:				
Net unrealised (loss) / gain arising during the period					
on re-measurement of 'available-for-sale'	(22,780)	(8,368)	(9,615)	(6,752)	
Total comprehensive income for the period	57,234	59,226	35,360	11,424	
		(Rup	ees)	es)	
Earnings per share - basic and diluted	0.80	0.68	0.26	0.18	
The annexed notes form an integral part of these cor	nsolidated inte	erim condense	ed financial s	statements.	
Les V. Coming Al. 1	8.1		3 pul:		
NXUL I	~~~~~		j	01 - (	
	dir Rahman Asad Mustafa Shafqat xecutive Officer Chief Financial Officer				
Ghainnan Ghiel Execu					

KASB SECURITIES CONSOLIDATED INTERIM CONDENS	SED CASH FLOW	STATEMENT (I	JN-AUDITED)	
FOR THE NINE MONTHS ENDED SEF		4 Nine Months ended September 30, 2014 2013		
CASH FLOW FROM OPERATING ACTIVITIES Profit before taxation		(Rupees 122,993	in '000) 101,749	
Non-cash adjustments to reconcile profit before tax to net cash flows:				
Depreciation		10,502	7,399	
Amortisation (Gain) / loss on sale of investments - net		- (14,444)	415 18,313	
Gain on sale of property and equipment		(49)	(55)	
Unrealised gain on re-measurement of investme 'at fair value through profit or loss' - net	nts	(20,669)	(11,942)	
Reversal of provision against doubtful debts		(875)	(215)	
Reversal of provision against long-term receivab Finance cost	le	- 15,995	(13,988) 5,791	
Dividend income		(423)	(949)	
		(9,963)	4,769	
		113,030	106,518	
Working capital adjustments:				
(Increase) / decrease in assets Trade debts		(348.672)	(155,018)	
Advances, deposits, prepayments and other reco	eivables	161,955	(155,018)	
		(186,717)	(160,471)	
Increase in current liabilities Trade and other payables		221,707	375,698	
		148,020	321,745	
Finance cost paid Income tax paid		(15,976) (30,482)	(5,552) (29,618)	
Net cash flows generated from operating acti	vities	101,562	286,575	
CASH FLOW FROM INVESTING ACTIVITIES				
Investments 'at fair value through profit or loss' -	net	(93,443)	(76,789)	
Purchase of property and equipment Proceeds from disposal of property and equipme	ent	(23,296) 131	(12,741) 914	
Dividend received		411	448	
Net cash flows used in investing activities		(116,197)	(88,168)	
CASH FLOW FROM FINANCING ACTIVITIES		(0.057)	(4.000)	
Long-term loans and advances Long-term deposits and prepayments		(6,857) (82)	(1,899) 162	
Repayment short-term borrowing - net			(250,000)	
Long-term loan Dividend paid		50,000 (49,917)	100,000 (49,252)	
Net cash flows used in financing activities		6,856	(200,989)	
Net decrease in cash and cash equivalents		(21,491)	(2,582)	
Cash and cash equivalents at the beginning of th	ne period	340,805	366,663	
Cash and cash equivalents at the end of the peri		319,314	364,081	
The annexed notes form an integral part of the	ese consolidated inter	im condensed finan	cial statements.	
And view Nes	hi Rehman	A.	L 6-	
	dir Rahman		tafa Shafqat	
	Executive Officer	Chief Fina	ncial Officer	

# CONSOLIDATED INTERIM CONDENSED STATEMENT OF CHANGES IN EQUITY (UN-AUDITED) FOR THE NINE MONTHS ENDED SEPTEMBER 30, 2014

Unrealised gain / (loss) on Unapproremeasurement priated of 'available-Share General Total capital profit / -for-sale' reserve (loss) investments to fair value - net ..... (Rupees in '000) Balance as at January 01, 2013 1,000,000 18,752 (53,029) 140,121 1,105,844 Dividend for the year ended December 31, 2012 (50,000) (50,000) Total comprehensive income for the period 67,594 (8,368) 59,226 1,000,000 Balance as at September 30, 2013 18,752 (35,435) 131,753 1,115,070 Total comprehensive income 13,688 21,777 35,465 for the period Balance as at December 31, 2013 1,000,000 18,752 (21,747) 153,530 1,150,535 Dividend for the year ended December 31, 2013 (50,000) (50,000) -Total comprehensive income for the period 80,014 (22,780) 57,234 Balance as at September 30, 2014 1,000,000 130.750 18,752 8.267 1,157,769

The annexed notes form an integral part of these consolidated interim condensed financial statements.

Saeed Yousuf Chinoy

Chairman

Nati Reh

Nadir Rahman Chief Executive Officer

Asad Mustafa Shafqat Chief Financial Officer

Interim Financial Statements September 30, 2014 | 23

# NOTES TO THE CONSOLIDATED INTERIM CONDENSED FINANCIAL STATEMENTS (UN-AUDITED)

### FOR THE NINE MONTHS ENDED SEPTEMBER 30, 2014

### STATUS AND NATURE OF BUSINESS

### The Group comprises of:

#### Holding company - KASB Securities Limited

1.

### Subsidiary company

### - Structured Venture (Private) Limited

1.1 KASB Securities Limited (the Company) was incorporated in Pakistan on October 24, 2000 under the Companies Ordinance, 1984 and commenced its operations effective January 01, 2003, on the transfer of assets and liabilities of the securities segment of the then Khadim Ali Shah Bukhari and Company Limited under a scheme of arrangement approved by the High Court of Sindh. The shares of the Company are listed on the Karachi Stock Exchange Limited (KSE). The registered office of the Group is situated at 5th Floor, Trade Centre, I.I. Chundrigar Road, Karachi.

The Holding Company is a subsidiary of KASB Bank Limited which holds 77.12% of the shares of the Group. The ultimate parent of the Group is KASB Corporation Limited (Formerly: KASB Finance (Private) Limited).

The Holding Company has corporate membership of the Karachi Stock Exchange Limited (KSE) and Pakistan Mercantile Exchange Limited (PMEL) and is principally engaged in the business of stocks, money market, foreign exchange and commodity broking. Other activities include investment in a mix of listed and unlisted equity and debt securities, economic research and advisory services.

1.2 Structured Venture (Private) Limited (the subsidiary) was incorporated in Pakistan on June 25, 2010 under the Companies Ordinance, 1984. The registered office of the Company is situated at 5th Floor, Trade Centre, I.I. Chundrigar Road, Karachi.

The subsidiary is wholly owned by KASB Securities Limited.

The subsidiary's core objective is to capitalize on opportunities across different asset classes, including but not limited to, commodities, structured products, real estate etc. In addition, the subsidiary can, subject to regulatory approvals, invest / participate in selected local and foreign business ventures.

#### 2. BASIS OF PREPARATION

These consolidated interim condensed financial statements have been prepared under the historical cost convention except for investments which are carried at fair value.

### 3. STATEMENT OF COMPLIANCE

These consolidated interim condensed financial statements have been prepared in accordance with approved accounting standards as applicable in Pakistan. Approved accounting standards comprise of such International Financial Reporting Standards (IFRS) issued by the International Accounting Standards Board as are notified under the Companies Ordinance, 1984, provisions of and directives issued under the Companies Ordinance, 1984. In case requirements differ, the provisions or directives of the Companies Ordinance, 1984 shall prevail.

The disclosures made in these consolidated interim condensed financial statements have, however, been limited based on the requirements of the International Accounting Standard 34, "Interim Financial Reporting". They do not include all the information and disclosures made in the annual published financial statements and should be read in conjunction with the annual published financial statements of the year ended December 31, 2013.

These Consolidated interim condensed financial statements are un-audited.

### 24 Interim Financial Statements September 30, 2014

# **(B)KASB** SECURITIES 4. ACCOUNTING POLICIES The accounting policies and methods of computation followed in the preparation of these consolidated interim condensed financial statements are consistent with those followed in the preparation of the Group consolidated annual published financial statements for the year ended December 31, 2013. **BASIS OF CONSOLIDATION** 5. The financial statements of the subsidiary are included in the consolidated interim condensed financial statements from the date the control commences until the date the control ceases. In preparing consolidated interim condensed financial statements, the financial statements of the Holding Company and subsidiary are consolidated on a line by line basis by adding together the like items of assets, liabilities, income and expenses. Significant intercompany transactions have been eliminated. GENERAL 6. 6.1 Corresponding figures have been re-arranged and reclassified, wherever necessary, to facilitate comparison. However, there are no material reclassifications to report. 6.2 Figures have been rounded off to the nearest thousand. DATE OF AUTHORISATION 7. These consolidated interim condensed financial statements have been authorised for issue by the Board of Directors of the Group on October 24, 2014. Nachi Rah Saeed Yousuf Chinoy Nadir Rahman Asad Mustafa Shafqat Chairman Chief Executive Officer Chief Financial Officer Interim Financial Statements September 30, 2014 25

