

INSTRUCTIONS FOR REGISTRATION AND BIDDING

REGISTRATION PERIOD OPENS FROM 13th May, 2024 TO 15th May, 2024 BETWEEN 9:00 AM TO 5:00 PM AND BETWEEN 9:00 AM TO 3:00 PM ON 16th May, 2024

**BIDDING PERIOD OPENS FROM 15th May, 2024 TO 16th May, 2024 BETWEEN 9:00 AM TO 5:00 PM
INITIAL PUBLIC OFFER OF ORDINARY SHARES OF FAST CABLES LIMITED ("FCL" OR THE "COMPANY") THROUGH
BOOK BUILDING PROCESS AT A FLOOR PRICE OF PKR 23.50/- PER SHARE**

The Issue comprises of 128,000,000 Ordinary Shares of face value worth PKR 10/- each. The entire Issue of 128,000,000 Ordinary Shares will be offered through the Book Building process at a Floor Price of PKR 23.50/- per share with a price band of 40% above the floor price i.e. PKR 32.9/-.

The bidders shall be allowed to place bids for hundred percent (100%) of the Issue size and the Strike Price shall be the price at which the hundred percent (100%) of the Issue is subscribed. However, the successful bidders shall be provisionally allotted only seventy-five percent (75%) of the Issue size i.e. 96,000,000 shares and the remaining twenty-five percent (25%) i.e. 32,000,000 shares shall be offered to the retail investors.

Instructions for Registration and Bidding

1. Only registered investors will be eligible to participate in the bidding process.
2. Investors are required to fill in the Registration Form and submit the complete Registration Form along with Margin Money at the Bid Collection Centres during the Registration Period.
3. For deposit of Margin Money only Pay Orders, Demand Drafts or a bank receipt evidencing Online Transfers in the designated bank account shall be accepted during the Bidding Period. **Each eligible investor shall only submit a single pay order, demand draft or evidence of online transfer of money along with the Registration Form. It may also be noted that only a single pay order, demand draft or evidence of online transfer of money shall be accepted by the Book Runner along with each Additional Payment Form.**
4. Once the investor is registered in the System, the investor will receive Username and Password via an automatically generated e-mail through the System software.
5. Investors can directly place their bids online during the Bidding Period by using the Username and Password provided to them via e-mail or submit the Bidding Form at the bid collection centres in person.
6. On entry of bid in the System, the investors will receive an e-mail confirmation of their bid via the System software.
7. Investors can upward revise their bids online. Please visit www.bkb.psx.com.pk to access online portal. Online access will be available for upward bid revisions during the Bidding Period from 9:00 am to 5:00 pm. **An investor shall not be allowed to place or upward revise a bid with a price variation of more than 10% of the prevailing Indicative Strike price with a maximum price band of upto 40% of the floor price. THE BIDDER SHALL NOT MAKE DOWNWARD REVISION BOTH IN TERMS OF BID PRICE AND BID VOLUME; PROVIDED THAT INCASE OF UPWARD REVISION OF THE BID PRICE, THE NUMBER OF SHARES BID FOR I.E. BID VOLUME MAY BE ADJUSTED ENSURING THAT THE BID AMOUNT OR BID MONEY REMAINS THE SAME. NO WITHDRAWAL OF BID SHALL BE ALLOWED.**

Please Note:

1. Fill in all the particulars of the form accurately in **BLOCK LETTERS**.
2. For deposit of margin money, only Pay Orders, Demand Draft will be accepted. For online transfer the payment shall be made into Account No. **0171-0109820994** being maintained with Meezan Bank Limited with Account Title: **"FAST CABLES LIMITED - BOOK BUILDING"** and Account No. **5000-79114216-03** being maintained with Habib Bank Limited with Account Title: **"FAST CABLES LIMITED - BOOK BUILDING"**. Please note that online transfer facility shall only be allowed to Meezan Bank Limited and Habib Bank Limited customers.
3. Kindly provide a copy of CNIC or Passport (in case of Individual Investors) or NTN Certificate / Certificate of Incorporation (in case of Institutional Investor) along with the Registration Form.
4. Applicants are requested to provide accurate contact details. Please provide accurate landline number(s), mobile number(s), fax number(s), UIN(s), NTN number and e-mail address(es).
5. **Bidders are requested to provide two copies of the bidding instrument at the time of bid submission.**
6. The National Taxation Number ("NTN") of Fast Cables Limited is **3251950**. This NTN shall be required by applicants for making their respective pay orders.
7. The Bidder is required to duly fill Additional Payment Form for depositing additional funds for enhancement of deposit amount.
8. All payments are to be made in favor of **"FAST CABLES LIMITED - BOOK BUILDING"** at any of the following bidding centers:

Karachi		
Contact Officer:	Minhal Shahid	Imran Karim
Designation:	Associate	Branch Manager
Direct No:	021 35863453	+92-21-32426651, +92-21-32426652
Phone No:	111-253-111 Ext. 665	021-32426651
Email:	minhal.shahid@akdsl.com	imran.karim@akdsl.com
Organization:	AKD Securities Limited	AKD Securities Limited
Postal Address:	Suite-602, Continental Trade Centre, Block 8, Clifton, Karachi	Suite-529, 5 th Floor, Stock Exchange Building, Stock Exchange Road, Karachi, Pakistan
Karachi		
Contact Officer:	Saiyed Muhammad Roomi Shamail	
Designation:	Branch Manager	
Direct No:	021 36630646, 021 36630651	

Phone No:	0300-2253356	
Email:	roomi.shamail@akdsl.com	
Organization:	AKD Securities Limited	
Postal Address:	Suite 2/A, 2 nd Floor, JF Plaza, Plot D-1, Block D, North Nazimabad, Karachi.	
Lahore		
Contact Officer:	Ehsan Qureshi	Zeeshan Butt
Designation:	Branch Manager	Branch Manager
Direct No:	+92-42-111-253-111	+92-42-111-222-000
Phone No:	0334-4111253	0320 1244444
Email:	ehsan.ahmad@akdsl.com	zeeshan.butt@akdsl.com
Organization:	AKD Securities Limited	AKD Securities Limited
Postal Address:	Suite 512-513, 5 th Floor, PSX Regional Office, 19 Khayaban-e-Aiwan-e-Iqbal, Lahore, Pakistan	64-A, 2 nd Floor, Fountain Avenue Building, Main Boulevard, Main Gulberg, Lahore
Islamabad		
Contact Officer:	Junaid Ali	Malik Khalid
Designation:	Branch Manager	Branch Manager
Direct No:	+92-51-111-222-0	+92-51-111-253-111
Phone No:	0314-5175175	0332-2125525
Email:	junaid.ali@akdsl.com	malik.khalid@akdsl.com
Organization:	AKD Securities Limited	AKD Securities Limited
Postal Address:	90-91, Razia Sharif Plaza, Jinnah Avenue, Blue Area, Islamabad, Pakistan	Suite 302-303, 3 rd Floor, Islamabad Stock Exchange Tower, Block J F 7/1, Blue Area, Islamabad
Sialkot		Multan
Contact Officer:	Farrukh Qayyum	Muhammad Sajid
Designation:	Branch Manager	Branch Manager
Direct No:	+92-52-3256035, +92-52-3256037	+92-61-4780300, +92-61-4780307
Phone No:	0333-8694045	0315-6235400
Email:	farrukh.qayyum@akdsl.com	muhammad.sajid1@akdsl.com
Organization:	AKD Securities Limited	AKD Securities Limited
Postal Address:	Ground Floor, City Tower, Shahab Pura Road, Sialkot	Ground Floor, State Life Building, Abdali Road, Multan
Faisalabad		Rahimyar Khan
Contact Officer:	Aun Raza	Adnan Saleem
Designation:	Branch Manager	Branch Manager
Direct No:	+92-41-2620361, +92-41-2620368	+92-68-5873251, +92-68-5873252, +92-68-5873254
Phone No:	0334-3571414	0321-6776019
Email:	aun.raza@akdsl.com	adnan.saleem@akdsl.com
Organization:	AKD Securities Limited	AKD Securities Limited
Postal Address:	Suite 3, 1 st Floor, Meezan Executive Tower, Liaquat Road, Faisalabad, Pakistan	Plot 24, City Park Chowk, Model Town, Rahim Yar Khan
Peshawar		Abbottabad
Contact Officer:	Muhammad Ilyas Khan	Shahbaz Khan
Designation:	Branch Manager	Branch Manager
Direct No:	+92-91-5276025, +92-91-5276027	+92-992-414120, +92-992-414122
Phone No:	0300-9342942	0332-3002049
Email:	ilyas.khan@akdsl.com	shahbaz.khan@akdsl.com
Organization:	AKD Securities Limited	AKD Securities Limited

Postal Address:	1 st Floor, State Life Building, 34 - The Mall, Peshawar Cantt, Peshawar	Suite-2, 2 nd Floor, Zaman Plaza, near Ayub Teaching Hospital, Main Mansehra Road, Abbottabad, Pakistan
	Gujranwala	Quetta
Contact Officer:	Muarriif Hussain Khawaja	Muhammad Tahir Panezai
Designation:	Branch Manager	Branch Manager
Direct No:	+92-55-3822501, +92-55-3822504	+92-81-2829755
Phone No:	0300-9507325	0309-7772570
Email:	muarriif.hussain@akdsl.com	bm.qta01@meezanbank.com
Organization:	AKD Securities Limited	Meezan Bank Limited
Postal Address:	81, Ground Floor, GDA Trust Plaza, Gujranwala	M.A Jinnah Road Branch, Main Manan Chowk, Quetta.
Azad Kashmir		
Contact Officer:	Khawaja Zaheer Uddin	Kashif Hussain
Designation:	Relationship Manager	Branch Manager
Direct No:	05822-920904	05822-920461
Phone No:	0344-8800235	0300-8157502
Email:	khawaja.din@hbl.com	bm.mzd01@meezanbank.com
Organization:	Habib Bank Limited	Meezan Bank Limited
Postal Address:	Habib Bank Limited (1165) - Khasra # 02, Chatter Domel Tehsil & Distt Muzaffarabad	Secretariat Road, Sathra Muzafrabad, Azad Jammu & Kashmir
Gilgit/Baltistan		
Contact Officer:	Nasir Zaman	Sahafqat Wali Khan
Designation:	Operation officer	Operation Manager
Direct No:	05811-450405	05811-458038
Phone No:	0355-5600627	0346-9219217
Email:	Nasir.zaman@hbl.com	om.glt9834@meezanbank.com
Organization:	Habib Bank Limited	Meezan Bank Limited
Postal Address:	Habib Bank Limited (0107) - Gilgit, HBL Area Office, N.L.I Market, Shahrah -E- Quaid -E- Azam, Gilgit	Shop# 433, NLI Market, Gilgit, Baltistan.

9. CASH SHOULD NOT BE SUBMITTED WITH REGISTRATION FORM AT THE BID COLLECTION CENTER.

10. THE BID SHOULD BE SUBMITTED ON THE PRESCRIBED BIDDING FORM ALONG WITH THE REGISTRATION FORM TO THE PERSONS MENTIONED IN NOTE 8 ABOVE. REGISTERED INVESTORS CAN ALSO PLACE THEIR BIDS DIRECTLY VIA THE ONLINE PORTAL BY VISITING WWW.BKB.PSX.COM.PK.

11. Bids can be placed at "Limit Price" or "Step Bid".

a) Payment for Limit Price:

If investors are placing their bids as a Limit Bid, then they shall deposit the Margin Money based on the number of shares they are bidding for at their stated bid price.

For instance, if an investor is applying for 1 Million shares at a price of PKR 23.50/- per share, based on which the total Application Money would amount to PKR 23.5 million. In this case the Bid Amount will be also PKR 23.5 million. Since the Bidder has placed a Limit Bid of PKR 23.50/- per share, this indicates that he / she / it is willing to subscribe the shares at a price up to PKR 23.50/- per share.

b) Payment for Step Bid:

If an investor is placing a Step Bid which is a series of Limit Bids at increasing prices, then he/she/it shall deposit the Margin Money / bid money based on the total number of shares he/she/it is bidding for at his/her/its stated bid prices.

For instance, if the investor bids for 0.70 million shares at PKR 23.50/- per share, 0.60 million shares at PKR 25.50/- per share and 0.50 million shares at PKR 27.50/- per share, then in essence the investor has placed one Step Bid comprising three limit bids at increasing prices. The Application Money would amount to PKR 45.5 million, which is the sum of the products of the number of shares bid for and the bid price of each limit bid. In such a case, (i) Individual Investors shall deposit PKR 45.5 million in the Book Building Account as Margin Money which is 100% of PKR 45.5 million and (ii) Institutional Investors shall deposit at least PKR 11.375 million in the Book Building Account as Margin Money which is 25% of PKR 45.5 million.

12. The applicant, if Individual Investor, shall submit amount of 100% of the application money as Bid / Margin Money whereas Institutional Investors shall submit not less than 25% of the application money.
13. Book Runner shall not accept or register any new Bidders after **3:00 PM during the last day of Bidding Period**.
14. The Bidder can view the color of the book, i.e. bid price and number of shares against each bid price online anytime during the Bidding Period at the following websites: www.psx.com.pk
15. Successful Bidders shall be intimated, within **one (1) working day** of the closing of the Bidding Period, the Strike Price and the number of shares allotted to each of them.
16. Upon intimation by the Book Runner of final allocation, successful institutional bidders shall deposit their balance margin money within **one (1) days** of such intimation, if required, as consideration against allotment of shares.
17. Where a successful Bidder defaults in payment of shares allotted to him, the Margin Money deposited by such Bidder shall be forfeited to the Book Runner.
18. Final allotment of shares out of the Book Building portion shall be made after receipt of full subscription money from the successful bidders; however, shares to such bidders shall be issued securities only after the end of the public subscription, in the form of book-entry to be credited in their respective accounts. All the bidders shall, therefore, provide number of their accounts.
19. The bidders who have made bids below the Strike Price shall not qualify for allotment of securities and the Book Runner shall intimate their respective banks for unblocking their Bid Money within one (1) working day of the close of the bidding period and the refunds, where required, to such bidders shall be made within three (3) working days from the close of the bidding period.
20. The bid money of bidders who have undertaken to subscribe the unsubscribed retail portion shall remain deposited or blocked till allotment of unsubscribed retail portion, if any, to them on pro-rata basis.